

NMB Says Goodbye to Long-Time Corporate Officer

After more than four decades of loyal service to National Mutual Benefit, Vice President of Operations and Corporate Secretary David R. Fiess has retired as of December 31, 2007.

Before joining NMB, David served in the Wisconsin Air National Guard from 1959 to 1965 as a jet engine specialist, earning the rank of Staff Sergeant. In 1966, he graduated from Madison Business College with a bachelor of business administration degree in accounting.

In April of 1967, David joined National Mutual Benefit's home office accounting staff and in 1968 was named personnel director. Although his title and responsibilities evolved over the years, personnel functions remained under his authority.

During his career with NMB, David's achievements were many. Keeping the Society up to date with technology trends, administering fringe benefit programs, and hiring many valuable employees are accomplishments he is proud of. However, there is one specific achievement for which the home office staff is particularly grateful—the four-and-a-half-day work



David Fiess and his wife, Arlene, (center) are pictured with their family at David's retirement party. On the left are Kevin Fiess; his wife, Hether; and Karina Fiess. On the right are Jeff Fiess and his wife, Kathy. A single yellow rose was placed at the head table in honor of their daughter, Kristin Kovac, who passed away in 2003.

week. Originally implemented in 1971 on a trial basis, "summer hours" had become the new way of life when fall arrived. With David's urging, the summer schedule became effective year-long.

David served the National Fraternal Congress of America as president of the Secretary's Section, chairman of the Audit Committee, and member of the Annual Statements Committee. He was president of both the Wisconsin Fraternal Congress and the Wisconsin Insurance Club, and a member of the Administrative Management Society.

Working under four NMB presidents,

David learned something unique from each of them and helped initiate change along the way. He will always be remembered for seldom being in his own office, as he was invariably helping someone solve a problem elsewhere.

Together with his wife, Arlene, David is looking forward to traveling to such destinations as Hawaii, Alaska, Australia, and Europe—spending winters any place warmer than Wisconsin (Arizona this past winter). He will most likely squeeze in some golf and a little time for cruising in his Chevrolet. Best wishes in your retirement years, David and Arlene! ♦

Reindl Appointed VP of Operations and Corporate Secretary

We are pleased to announce that Steven G. Reindl has been appointed



Vice President of Operations and Corporate Secretary effective January 1, 2008. Steve fills the position vacated by David Fiess, who retired December 31, 2007.

Shortly after earning his bachelor of business administration degree from Madison Business College, Steve began his career at NMB. He was hired as an

accountant in 1975 and became manager of the department in 1977. He was named assistant treasurer in 1988, and then treasurer in 1992.

Steve is affiliated with several trade associations, including the National Fraternal Congress of America, the Wisconsin Fraternal Congress, and the Insurance Accounting & Systems Association. He holds the Fellow, Life Management Institute (FLMI) and Associate Customer Service (ACS) designations from the Life Office Management Association.

In his new role, Steve oversees member services, underwriting/new business, claims, compliance, and corporate support services (creative services, mail, printing, data processing, and PC support). He is also involved in the areas of commissions, reinsurance, investments, and policy development.

An active member of his Sun Prairie community, Steve has served on school commissions, as chairman of his church council, and in the community soccer program. He and his wife, Jackie, have four children and one grandchild. ♦

Dunker Promoted to Treasurer

We are pleased to announce that Jenna M. Dunker has been named Corporate



Treasurer effective January 1, 2008.

Jenna began her career at National Mutual Benefit in 2001 as an accountant. In 2004, she was promoted to manager of the Accounting Department and in 2007 was named assistant treasurer.

Born and raised in Wausau, Wisconsin, Jenna graduated from UW-Stevens Point with degrees in psychology, business administration, managerial accounting, and a minor in sociology. In 1997, she earned her Certified Public Accountant (CPA) designation. Prior to joining National Mutual Benefit, she was employed at Wausau Insurance as an HMO accountant.

Jenna is working toward earning both her FLMI (Fellow, Life Management Institute) designation and masters degree in business administration. She is a member of the Wisconsin Institute of Certified Public Accountants and the Institute of Management Accountants.

As treasurer, Jenna oversees accounting, reinsurance, and commissions operations. She is actively involved in many accounting areas, including production of the annual financial statement, bank reconciliations, tax filings, assisting external auditors, and fulfilling state and other required filings. In addition, Jenna assists the Member Services Department with accounting-related problems and is responsible for the production and presentation of Board financial reports.

Currently residing in Madison, Wisconsin, Jenna enjoys spending time with family, traveling, and baking. ♦

Rogers Named Fraternal Vice President

It is our pleasure to announce that Anne D. Rogers has been appointed Vice



President, Fraternal Services effective January 1, 2008.

Anne joined the National Mutual Benefit home office staff in 1973. She served as assistant to past presidents William J. Wenger and James R. Opie from 1974 to 1997, and was named assistant secretary in 1995. She assumed the position of Manager, Fraternal Services in 1997.

As vice president of fraternal services, Anne oversees National Mutual Benefit's fraternal programs and its branch system, which is comprised of 37 not-for-profit chapters throughout the Midwest.

In 2007, Anne served as president of the Wisconsin Fraternal Congress. She is also a past president of the NFCA Communications Section for fraternal industry communications personnel and served a three-year term on the NFCA Public Relations Committee.

In the Madison community, Anne served as president of National Mutual Benefit Branch 400 and is currently co-president of the La Follette High School all-school booster club. She has been an active volunteer in the Madison School District for over two decades, having served on school improvement program (SIP) committees and grassroots learning and fundraising initiatives.

Anne and her husband, Patrick, have five children and are lifelong residents of Madison. ♦

Human Resources Manager Welcomed

National Mutual Benefit is happy to welcome Carla J. Anderson, who joined



the organization's home office staff as Human Resources Manager on November 26, 2007. Carla will handle personnel duties formerly administered by David Fiess.

The youngest of four girls, Carla was born and raised in Fond du Lac, Wisconsin. She earned a bachelor of arts in social work from the UW-Madison, and a master of social work from Virginia Commonwealth University.

Carla is a member of the Society of Human Resources Management (SHRM) and has earned the SHRM certification of Senior Professional in Human Resources (SPHR).

In the summer of 2007, Carla came back to Wisconsin from her long-time home of Washington D.C. (She also spent three years living in Hawaii.) Her previous positions include director of benefits and training at Public Broadcasting Service, human resources consultant at Quatt Associates, and vice president of human resources at WETA Public TV and Radio.

As human resources manager, Carla will oversee all human resource policies and practices, including benefits, retirement, training, legal compliance, and employee relations. Carla's diverse background experience will help her initiate change and implement new policies that contribute to the Society's growth.

Carla and her husband, Kevin, reside in Middleton, Wisconsin, with their nine-year old son, Cole. Carla enjoys reading, knitting, biking, hiking, and watching movies in her free time. ♦

Schmitt Named Agent of the Year

Once again, it is our privilege and pleasure to recognize Peter Schmitt Jr. of the



Fox River Valley Agency. He is our 2007 Agent of the Year. Peter's 2007 achievements also include membership in NMB's prestigious MDRT/Honor Club. It is the fifth time he has earned this honor.

In 2004, Peter earned Lifetime Membership in the internationally recognized Million Dollar Round Table and continues to produce at MDRT standards. Only the top four percent of all agents in the United States (less than one percent worldwide) achieve this honor.

Since starting with National Mutual Benefit in 1968, Schmitt's top priority has always been to put the needs of his clients first. In return, his clients have rewarded him with their trust. Peter's integrity and work ethic have also earned him the respect of his peers. He has been a mentor/role model to many agents during his NMB career.

Peter is passionate about the benefits that life insurance can provide. He feels that owning life insurance is synonymous with having peace of mind. "We're so fortunate to be in a business that has such tremendous value to people," he states enthusiastically.

The Agent of the Year award recognizes the agent who most closely represents NMB's sales and service philosophy and most clearly exemplifies the concept of fraternalism. National Mutual Benefit is proud to congratulate Peter Schmitt Jr. for meeting and exceeding the criteria that has earned him this award 12 times. ♦

AGENCY OF THE YEAR

Fox River Valley



It is the mission of the Fox River Valley Agency to provide each client with a well-planned financial program which is consistent with the client's goals. Each program is to be delivered with integrity and a sincere desire to form a long-lasting relationship.

District Manager Ron Collien, FICF, LUTCF, CFFM
(920) 922-6090 / (800) 535-3911



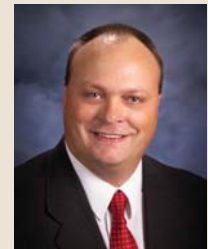
Joe Gloudemans, FIC, LUTCF
Little Chute, WI
(920) 788-1076



Shirley Krueger, FIC, LUTCF
Fond du Lac, WI
(920) 922-6090
(800) 535-3911



Dave Lohse, FIC
Fond du Lac, WI
(920) 922-6090
(800) 535-3911



Randy Reimer
Beaver Dam, WI
(920) 887-7698
(920) 210-3520



Peter Schmitt Jr., FICF, CLU
Sheboygan, WI
(920) 458-1996



Rick Wentz, FICF
Sheboygan, WI
(920) 457-1575



Tzong Vang Yang, FIC
Sheboygan, WI
(920) 458-5664



Whitney Yang
Sheboygan, WI
(920) 458-5664

Twelve out of the past 15 years, Fox River Valley has achieved Agency of the Year status. In addition, this agency has produced the Agent of the Year an amazing 14 times during that same time period. Manager Ron Collien states, "We believe the most important product we offer is quality service. The greatest service we offer our clients is peace of mind brought about through a comprehensive financial plan. Above all, we believe we have a great opportunity in life ... an opportunity to serve our fellow man."